

Tender: Supply of Radar Wind Profiler (RWP)
TENDER No. FRC-01.2025

QUESTIONS THAT REQUIRE CLARIFICATION

29 January 2025

1. Delivery – can we increase lead time from 3 months to 9 months as indicated on our Dec 2023 quote?

As per Article 3.2 and 2.18 of the Tender documents the delivery must take place within 3 months from signature of the supply contract, due to project timeline constraints.

2. Who is responsible for civil works, e.g., concrete pads, communication lines, on-site lifting (crane), and general construction? This is not identified in the compliance matrix nor is it clearly discussed in the tender document.

The Contracting Authority is responsible for the general ground civil works needed to position the wind profiler radar, as well as for the communication lines and if needed the provision of an on-site lifting machinery. The Contractor is however responsible for the installation and the operational set-up of the equipment on-site.

3. Related to point 2 above, Row 3.3 of the compliance matrix requests 60 m cable lengths. The high-power RF cable has a maximum of 15 m. Communication and standard power cables can generally run up to 60 m. So, does this imply there will be a shelter for the control power and electronics near the antenna? If so, this is another construction item not covered in the tender?

Length of cables that connect the indoor units with the outdoor units should be up to 60m, so as the Airport Authority that provides the space where the RWP will be installed, to have the flexibility to change the location of the RWP if needed.

The shelter is not within the scope of delivery.

4. At this time we cannot comply with the bid requirements, “A certificate issued by an independent organization, together with the details of the scope of certification, attesting the compliance of the Tenderer with a quality assurance standard based, at minimum, on the CYS EN ISO 9001:2015 series of Cyprus standards, or other equivalent certification issued by bodies established in other Member States of the European Union, or other international organizations. In other words RDX does not have declaration stating the EU

Member State market(s) where the proposed Product under supply is available, however, we do currently have a contract-in-process with the German Weather Service (DWD). How firm is this requirement?

As per Art.7.3.1 of the tender documents, a certificate issued by an independent organisation is needed that is equivalent or better than ISO 9001 that provides a framework for organizations to establish, implement, maintain, and continually improve a Quality Management System (QMS) of operation. This ensures that products and services consistently meet customer requirements and comply with applicable statutory and regulatory obligations, while also enhancing customer satisfaction.

5. Please clarify the conflicting statements that arise from shipping terms and statements like “Prices shall be quoted without VAT”, and “The Contract shall not be exempted from duties and taxes, including also VAT.”

VAT is a tax obligation that needs to be paid by the Contracting Authority locally upon customs clearance of the equipment, therefore there is no conflict between the statements.

6. As a scientific instrument and with permanent installation, a CE mark is technically not required by the EU. Can this be removed as a requirement?

If a CE mark is not available, that should be noted in the corresponding part of Form 2 of the Tender and in the Response and Remarks columns, it should be noted how the offered product conforms with health, safety and environmental protection standards for products sold within the European Union.

7. We don't think any supplier can legitimately bid this at €370K, excluding VAT, per row 2.2 of Key Details of the Tender Procedure (page 5 of 40). This budget might cover the instrument price of a 2 kW RWP; that is exclusive of site survey, travel, meetings, project management, spares, construction, etc.) If this is going to become a rebid situation due to all suppliers being above budget can that budget be increased now to save time?

As per Art. 8.5 and 9.1 of the tender documents, the Competent Body of the Contracting Authority shall proceed to establish the final ranking of Tenders in ascending order of the price offered and award the contract to the tenderer with the most economically advantageous tender based on price.

8. Can the payment terms be modified per the attached quote or, can more payment milestones be built in, e.g., Down Payment 30%, System Assembly 20%, FAT/Shipment 30%, Installation/Test 20%?

In principle the payment terms shall not be varied significantly from what is stated in Part B of the tender documents, but some room for negotiation can be allowed with the successful contractor.

9. What is the desired maximum operational altitude, and can the amplifier be specified based on that, e.g. 1 kW vs 2 kW?

Amplifier unit with transmit power of ≥ 2 kW is required, so there is flexibility to reach higher altitudes if required during operation.

10. Are we allowed to quote 1 year warranty instead of 2 years? If not, we should increase our price to cover the additional year required in the tender.

As per the tender specifications the required warranty is for 2 years.